



EWC meeting Schenker NV - Belgium

Schenker NV

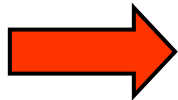
Dany De Borger

Berlin, 16-18 october 2007

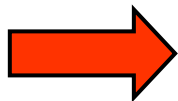


Our Vision Statement

“Be the leading global provider of integrated logistics services.”



Satisfy the needs of our customers with efficient high quality solutions



Grow together



Schenker at a glance

	Sales (mio. €)	Employees	Locations
Land Transport	5,109	21,168	↓
Air / Ocean Freight	6,938*	23,576*	
Contract Logistics	1,204	9,833	
Total	13,232	54,905*	

* incl. BAX Contract Logistics/SCM



Together, Schenker and BAX Global provide their customers with worldwide integrated logistics services from a single source

Integrated Global Products

- 236,000 consignments per day
- Customer base of more than 730,000 companies

European Land

- FTL / LTL
- Door-to-door services
- Parcel / small consignments

Air / Ocean Freight

- Air freight
- Ocean freight
- Express
- Door-to-door delivery
- Any size or weight

Contract Logistics

- Global supply chain management
- Procurement / distribution logistics
- Warehouse operations
- Spare parts logistics
- Reverse logistics

Special Services

- Specialty services for various Vertical Markets, such as automotive, aerospace, healthcare, hi-tech, fashion and retail
- Projects, charters
- Dangerous goods handling
- Temperature control
- Security services
- Sports Events logistics
- Fairs & Exhibition Services

Integrated Products

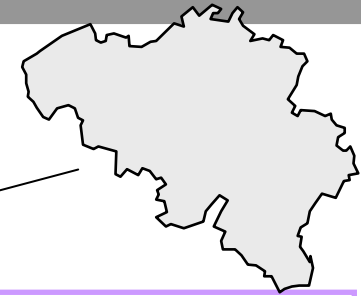
- Integrated services in USA, Canada, Mexico and Europe
- Time-definite, mode-neutral delivery
- Guaranteed Overnight, Second Day, BAXSaver & Economy products
- European multi-modal transport solutions



The worldwide network – an important basis for the success of Schenker and its customers



Belgium = gateway to the EU



- 65 % of all economic activity within the EU is situated within this region
- Belgium lies within the center



Belgium = turntable of the EU



Corporate Office



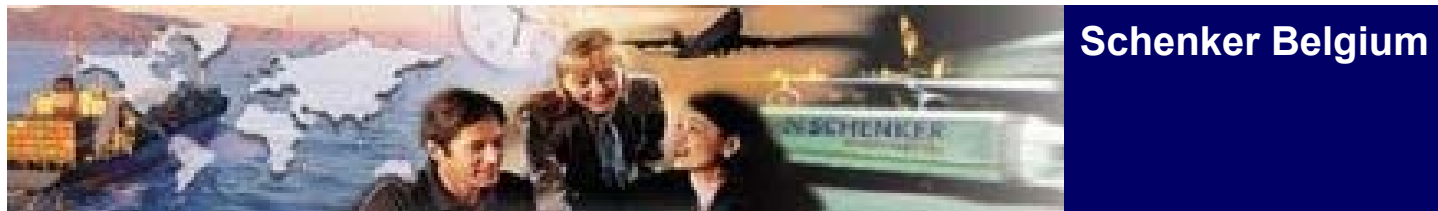
ADDRESS :

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Key Figures 2006



Turnover:	186,014 TEUR
Staff:	633 persons (in 2007)
Locations:	7 (2007)
Shipments/year:	>1 million

* Figures 2006 –excl. BAX



Schenker in Belgium - Overview

■ European Land Transport

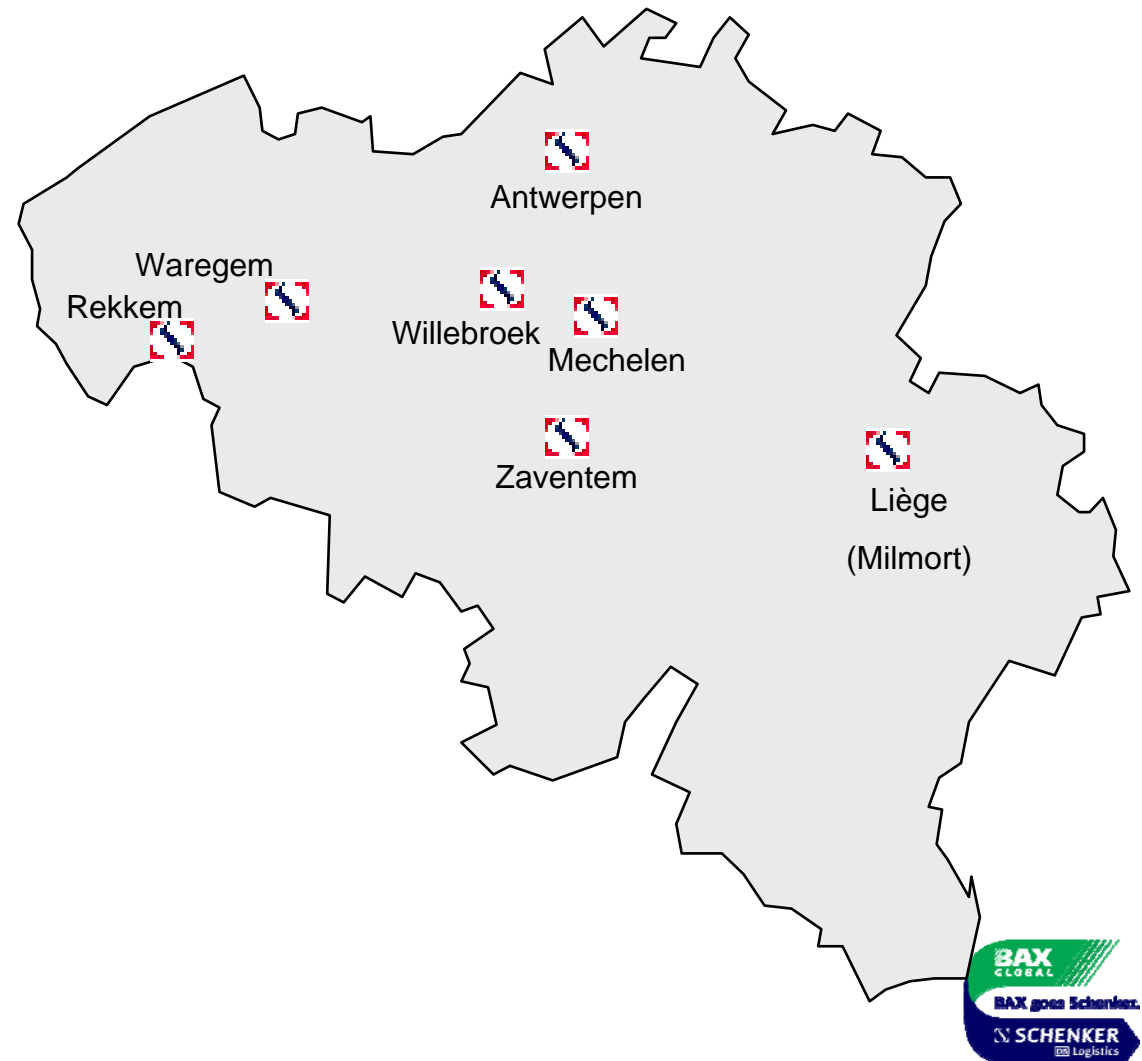
- Regular traffic lines for groupage/part loads and full truck loads in european land transport

■ Global Air/Ocean Freight

- Schenker's Air/Ocean Division is specialized in global freight forwarding solutions by air and ocean

■ Logistics Solutions – Warehouse and distribution

- Logistics solutions – Value added services
- Supply Chain Management
- Multi-user warehousing



Locations

Antwerpen :  

Mechelen :   

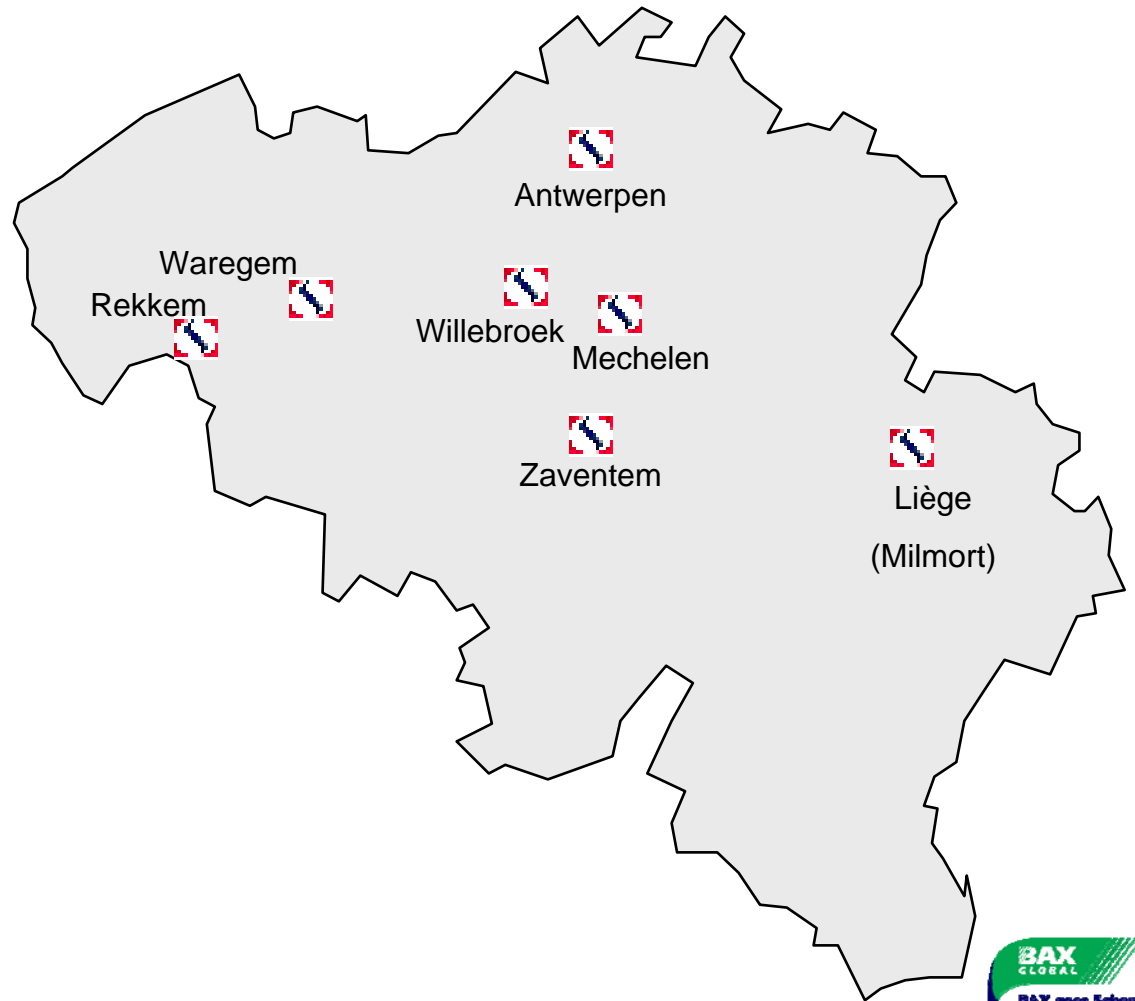
Waregem :  

Rekkem: 

Zaventem : 

Liège :
(Milmort)   

Willebroek :   



* including Bax

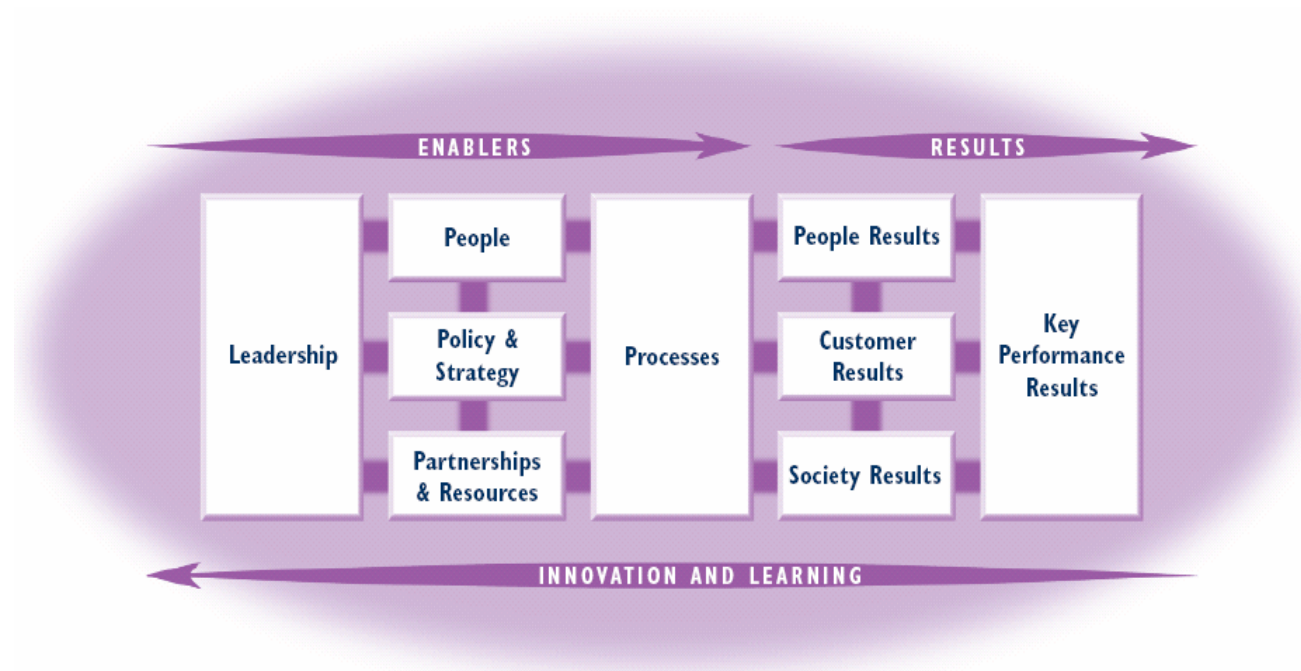
Quality

- The quality management system of Schenker meets DIN EN ISO 9001
- The TQM-system is based on
 - Certification
 - One international norm
 - Ongoing trainings and audits
 - Improvement systems



EFQM

- European Foundation of Quality Management (EFQM)
- Schenker has applied for member top EFQM.
- All aspects of our Mission, Strategy and Policy are being monitored and supported within the EFQM methodology.



Environment

Our environmental objective:

Manage the operational transport process within the logistics chain in a way that :

- reduces environmental pollution at the long term
- minimizes the ecological damage through continuous improvement.

Awarded the Eco Certificate according to DIN EN ISO 14001



Service Portfolio



Schenker Belgium's Service Portfolio



Land Operation



Airfreight



Seafreight



Logistics

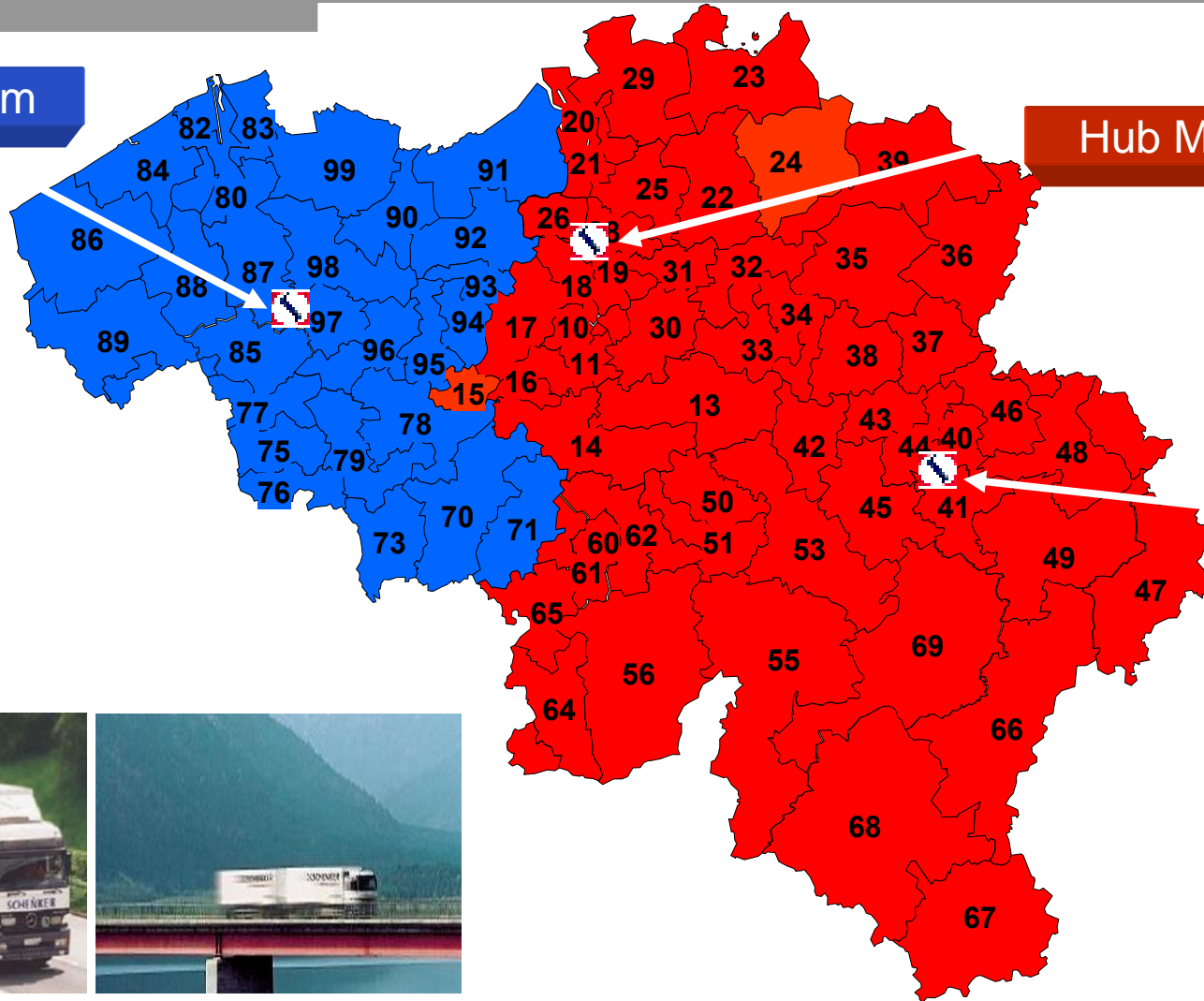


Roadfreight – 2 regions

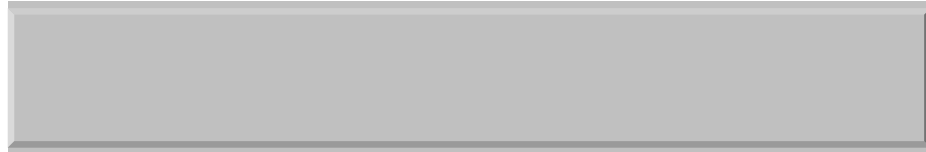
Hub Waregem

Hub Mechelen

Subhub Milmort



Roadfreight - top Services in European Land Transport



Scheduled transports within the Schenker network for general cross border consignments, systemized with defined lead times



■ Delivery on a predefined day with absolute lead time security and money-back guarantee

■ Delivery until 12.00 noon on a predefined day with absolute lead time security and money-back guarantee



Roadfreight Schenker System – Lead times

From Belgium to :	Fixed departure days					Lead time in hours
	MO	TU	WE	TH	FR	
ALBANIA						on request
AUSTRIA						48-72
BELGIUM						24
BELORUSSIA						on request
BOSNIA-HERZ						72-120
BULGARIA						> 72
CROATIA						72-120
CZECH REPUBLIC						48-72
DENMARK						48-72
ESTONIA						≥ 72
FINLAND						≥ 72
FRANCE						24-96
GERMANY						24-72
GREAT BRITAIN						48-120
GREECE						> 72
HUNGARY						48-96
IRELAND						≥ 72
ITALY						48-120

From Belgium to :	Fixed departure days					Lead time in hours
	MO	TU	WE	TH	FR	
LATVIA						72
LITHUANIA						≥ 72
LUXEMBOURG						24
MACEDONIA						on request
REP. OF MOLDOVIA						on request
NETHERLANDS						24-48
NORWAY						≥ 72
POLAND						48-72
PORTUGAL						> 72
ROMANIA						72
RUSSIA						> 72
SERBIA/MONTENEGRO						on request
SLOVAKIA						≥ 72
SLOVENIA						72
SPAIN						72-120
SWEDEN						≥ 72
SWITZERLAND						48-72
TURKEY						> 72

Lead times for groupage shipments < 2500 kg and for harmless goods and calculated as from indicated fixed departure days.

Booking confirmation latest day A till 4 PM for groupage and 2.30 PM for part loads for collection on day B.

We update the service plan continuously which implies that data might be changed without prior notice at any time. As a consequence, SCHENKER can never be held responsible for non-conformity with the published schedule. For further information, please consult the SCHENKER conditions of liability and trade.

For specific country details, please consult: http://www.schenker.be/12844/gb/main_node_6454.html



Roadfreight – Main accounts



Airfreight – Zaventem office



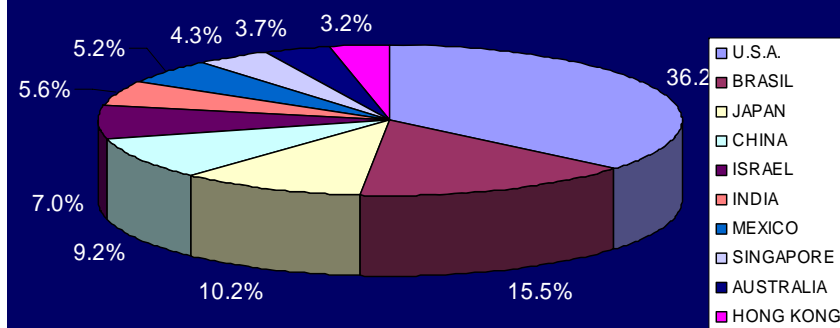
- offices directly attached to warehouse
- warehouses of 2070 & 920 sqm
- partly racked, scissor lift
- security cell available
- cool room and DGR room
- Tapa compliant



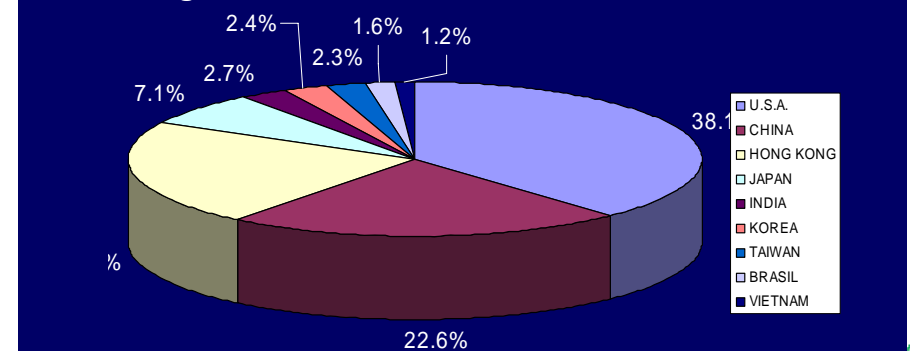
Airfreight – Activities



- Commodities :
textiles, automotive, consumer electronics, machinery, high value cargo
- Services :
own customs clearance, time definite shpmts (JIT,...)
- Main destinations :



- Commodities :
textiles, automotive, consumer electronics, machinery fragile cargo, DGR, diplomatic goods
- Services :
own customs clearance, time definite shpmts (JIT,...), consolidation, direct shipments
- Main origins :



Airfreight – Major accounts



SONACA
aeroparts

Robert Bosch



automotive



telecommunication



sportswear



healthcare
electronics



automotive



The miracles of science™
chemicals

SCAFA



SPORTS

textiles



Batteries,
personal care



beer



Seafreight – Antwerp Office

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Seafreight – Port of Antwerp



Antwerp in the world

5 reasons to use the port of Antwerp:

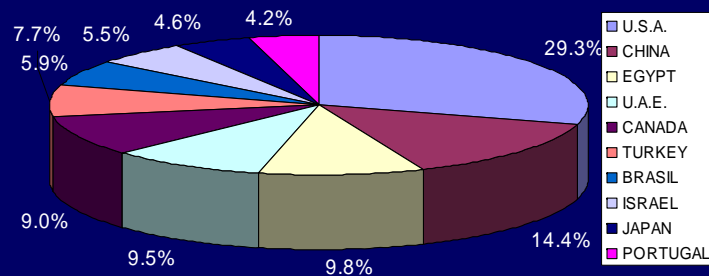
- Central geographical location
- World-wide sailing possibilities
- Excellent geographical hinterland connections
- High productivity and quality
- Efficient logistics services



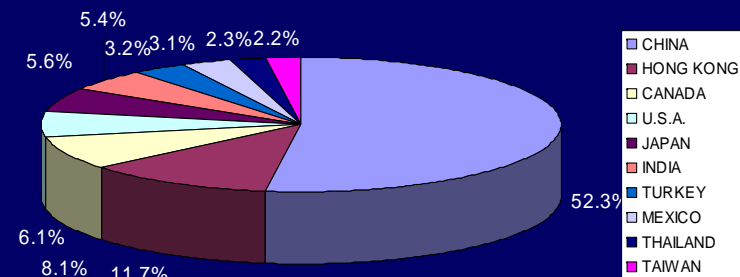
Seafreight – Activities



- Commodities – general cargo : consumer goods, machinery, electronics, chemicals
- Services : FCL & LCL (consolidation & direct) track & trace, customs clearance, documents, ...
- Main destinations



- Commodities – general cargo : consumer goods, textiles, carpets, electronics
- Services : FCL & LCL (own consol ex Asia) track & trace, customs clearance, ...
- Main origins

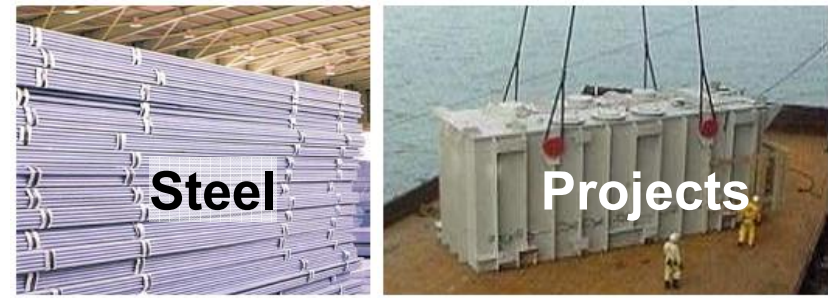


Seafreight – Activities



Automotive

- Worldwide export of complete OPEL cars from : Northern Europe, UK, Spain, Italy, Portugal
- 150,000 cars shipped out in 2004
- Based on EDI link with OPEL
- Tracking & tracing into the GM drive system
- Coordination between various plants, shipping lines & terminals



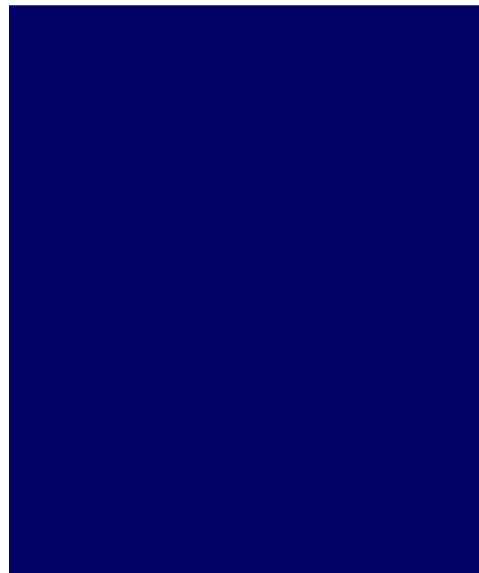
Steel

Projects

- Loading / discharging of conventional vessels
all port related handling (storage, sorting,(un) load)
- Transportation :
pre/after, distribution by barge, rail, truck
- Services :
cargo inspection, surveys,
customs clearance, fiscal representation
- Commodities : out of gauge, heavy lifts, ...
- Projects : tanks, boats, crane parts, machines, ...



Seafreight – Main accounts



Seafreight logistics – Warehouse 416

416 Operations



**inbound
via seafreight**

- crossdocking
- de-/consolidation
- warehousing
- value added services

**outbound
via a multimodal network**

Customer Benefits:

- reduction in capital costs
- reduction in warehousing costs
- reduction in transportation costs
- service improvements
- high flexibility
- environmental friendly logistics





SCHENKER *logistics*



Belgian logistics - strengths

- **central location of Belgium for international distribution**
- **ability to offer integrated services thanks to close cooperation with sea, air & road divisions**
- **high experience in handling fast moving consumer goods in regards to warehousing, distribution traceability**



Logistics



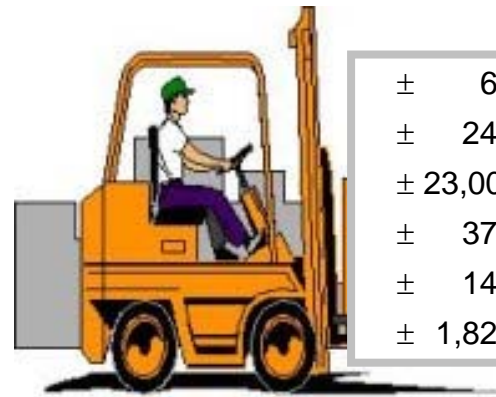
Willebroek
'state of the art' warehouse



Logistics – Willebroek



Handling and distribution of 'fast moving consumer goods'



± 65,000	m ² surface
± 240,000	ton outbound/year
± 23,000,000	cases picked/year
± 376,000	full pallets outbound/year
± 147,000	outbound orders/year
± 1,820,000	outbound order lines/year



Advantages location Willebroek :

- ⇒ Central location for Belgium and international distribution
- ⇒ Fast connection to the most important highways
- ⇒ Various transport possibilities :
 - road
 - railway connection on site
 - inland shipping via sea channel



Schenker NV: The Size you Need.



SCHENKERevents - for a world of ideas, you need a partner full of opportunities



■ SCHENKERevents

■ A perfect and continuously organised team work of all parties for the succesful staging national and international events.

Co Partner Deutschland

torino 2006

Sydney 2000

USA SALT LAKE 2002 OFFICIAL SUPPLIER

ATHENS 2004 OFFICIAL PROVIDER

BEIJING 2008

PARALYMPIC GAMES SYDNEY 2000
The Sydney 2000 Paralympic Games
18 - 29 October 2000

BAX GLOBAL
BAX goes Schenker.
SCHENKER DB Logistics

SCHENKER
Stinnes Logistics

OFFICIAL SUPPLIER OF THE BELGIAN OLYMPIC AND INTERFEDERAL COMMITTEE

Thank you for your attention !